POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS
POTASH SALES

(Short Tons K_2O)

FERTILIZER YEAR 1981-82

AGRICULTURAL

UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	28,687	18,266	18,278	11,061	3,933	80,225
Alaska	-	427	-	-	51	478
Arizona	2,709	16	41	-	761	3,527
Arkansas	297	6,281	28,870	7,969	1,020	44,437
California	21,910	18,020	1,889	1,248	19,527	62,594
Colorado	18,185	1,000	7,358	1,184	2,880	30,607
Connecticut	-	2,260	1,348	192	532	4,332
Delaware	306	369	22,954	590	374	24,593
Florida	54,864	12,913	9,359	9,644	39,398	126,178
Georgia	56,473	7,945	21,919	26,913	17,211	130,461
Hawaii	2,589	11,142	11	-	591	14,333
Idaho	2,046	9,170	1,141	86	5,545	17,988
Illinois	45,097	578,178	66,371	79,421	3,069	772,136
Indiana	9,741	286,464	41,081	51,549	4,369	393,204
Iowa	20,356	234,179	226,761	84,477	607	566,380
Kansas	3,761	8,074	28,121	4,172	1,172	45,300
Kentucky	8,588	62,950	47,444	3,595	28,705	151,282
Louisiana	6,434	8,667	26,034	5,651	80	46,866
Maine	1,835	1,073	2,076	126	1,063	6,173
Maryland	2,443	8,435	12,938	4,643	2,454	30,913
Massachusetts	-	183	2,477	839	170	3,669
Michigan	2,874	153,696	19,121	2,334	2,042	180,067
Minnesota	1,282	141,416	297,991	20,999	2,093	463,781
Mississippi	147,862	15,381	8,202	2,275	1,006	174,726
Missouri	24,254	55,544	129,755	21,197	951	231,701
Montana	886	445	10,067	718	95	12,211
Nebraska	5,383	4,969	22,469	9,371	9,587	51,779
New Hampshire	-	-	437	-	25	462
New Jersey	1,656	2,282	2,444	1,391	288	8,061
New Mexico	1,162	140	314	202	1,294	3,112
New York	16,604	21,967	26,591	9,232	2,718	77,112
North Carolina	12,939	7,820	61,845	12,828	13,645	109,077
North Dakota	238	7,939	14,928	476	94	23,675
Ohio	62,425	271,861	95,251	23,837	6,228	459,602
Oklahoma	1,011	5,165	13,175	311	621	20,283
Oregon	275	8,191	11,746	788	1,535	22,535
Pennsylvania	1,016	22,102	19,637	4,959	2,328	50,042
Rhode Island	36	1,185	119	873	21	2,234
South Carolina	17,356	9,656	22,291	6,062	6,858	62,223
South Dakota	15	2,808	9,927	1,713	-	14,463
Tennessee	16,561	23,776	66,182	7,861	7,679	122,059
Texas	29,909	20,798	65,668	9,297	14,074	139,746
Utah	531	312	320	-	99	1,262
Vermont	-	368	3,164	753	489	4,774
Virginia	9,261	5,019	30,828	8,782	2,494	56,384
Washington	10,019	10,857	11,521	1,591	2,936	36,924
West Virginia	577	2,901	2,043	709	26	6,256
Wisconsin	30,627	231,993	86,311	15,853	4,229	369,013
Wyoming	1,129	823	455	110	478	2,995
TOTAL U.S.	682,209	2,305,426	1,599,273	457,882	217,445	5,262,235
CANADA						
Alberta	2,193	712	18,556	1,135	211	22,807
Br.Columbia	-	2,368	5,027	91	731	8,217
Manitoba	146	6,632	15,386	911	-	23,075
New Brunswick	-	10,127	-	-	573	10,700
Nova Scotia	-	6,229	-	-	30	6,259
Ontario	620	136,462	48,729	1,121	11,339	198,271
Pr.Edw.Isle	-	7,588	95	-	617	8,300
Quebec	558	59,539	9,478	-	7,198	76,773
Saskatchewan	1,591	2,241	4,388	4,092	11	12,323
TOTAL CANADA	5,108	231,898	101,659	7,350	20,710	366,725
EXPORTS	1,525,776	205,219	252,539	74,202	84,132	2,141,868
TOTAL AGRIC.	2,213,093	2,742,543	1,953,471	539,434	322,287	7,770,828

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS
POTASH SALES
(Short Tons K_2O)

FERTILIZER YEAR 1981-82

NON-AGRICULTURAL

UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	43,307	-	-	11,597	-	54,904
Arizona	28	-	-	19	13	60
Arkansas	266	-	-	126	320	712
California	12,814	-	-	225	313	13,352
Colorado	44	-	-	45	12	101
Connecticut	61	-	-	-	-	61
Delaware	26,761	-	-	-	27	26,788
Florida	696	-	-	315	-	1,011
Georgia	57	-	-	1,018	135	1,210
Idaho	151	-	-	-	-	151
Illinois	28,237	-	-	4,811	-	33,048
Indiana	4,560	-	-	587	-	5,147
Iowa	385	-	-	2,263	-	2,648
Kansas	3,018	-	-	579	66	3,663
Kentucky	10,300	-	-	87	-	10,387
Louisiana	2,678	-	-	1,656	159	4,493
Maine	25	-	-	-	-	25
Maryland	993	-	-	-	21	1,014
Massachusetts	600	-	-	-	-	600
Michigan	1,888	-	-	986	346	3,220
Minnesota	29	-	-	125	-	154
Mississippi	4,829	-	-	266	53	5,148
Missouri	3,829	-	-	671	1,132	5,632
Montana	29	-	-	-	-	29
Nebraska	1,883	-	-	-	13	1,896
Nevada	187	-	-	-	169	356
New Hampshire	32	-	-	50	-	82
New Jersey	252	-	-	273	285	810
New Mexico	44,439	-	-	1,786	-	46,225
New York	4	-	-	43,520	-	43,524
North Carolina	100	-	-	1,385	-	1,485
North Dakota	72	-	-	-	-	72
Ohio	11,117	-	-	31,249	-	42,366
Oklahoma	10,851	-	-	2,406	63	13,320
Oregon	1,160	-	-	-	-	1,160
Pennsylvania	3,271	-	-	976	-	4,247
Rhode Island	112	-	-	2	-	114
South Carolina	-	-	-	299	11	310
Tennessee	79	-	-	93	21	193
Texas	39,966	-	-	6,983	255	47,204
Utah	3,449	-	-	75	38	3,562
Virginia	1,099	-	-	365	-	1,464
Washington	3,060	-	-	52	13	3,125
West Virginia	57	-	-	165	-	222
Wisconsin	439	-	-	125	-	564
Wyoming	1,548	-	-	72	143	1,763
TOTAL U.S.	268,762	-	-	115,252	3,608	387,622
CANADA						
Alberta	4,739	-	-	590	-	5,329
Br. Columbia	-	-	-	18	12	30
Manitoba	22	-	-	-	12	34
Ontario	1,752	-	-	5,645	-	7,397
Quebec	349	-	-	-	-	349
Saskatchewan	4,133	-	-	145	-	4,278
TOTAL CANADA	10,995	-	-	6,398	24	17,417
EXPORTS	7,049	-	-	55,722	758	63,529
TOTAL NON-AG.	286,806	-	-	177,372	4,390	468,568
TOTAL AG & NON-AG	2,499,899	2,742,543	1,953,471	716,806	326,677	8,239,396

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS
POTASH SALES
(Short Tons K_2O)

FERTILIZER YEAR 1981-82

AGRICULTURAL

UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	19,340	12,719	11,690	11,061	54,810
Alaska	-	427	-	-	427
Arkansas	123	185	5,337	7,819	13,464
Colorado	62	-	16	250	328
Connecticut	-	1,709	1,348	192	3,249
Delaware	306	369	19,662	590	20,927
Florida	20,889	8,198	5,135	9,644	43,866
Georgia	32,205	3,960	14,664	26,913	77,742
Hawaii	-	3,439	-	-	3,439
Idaho	-	1,171	894	86	2,151
Illinois	39,681	555,285	55,472	79,421	729,859
Indiana	9,369	282,708	38,245	51,549	381,871
Iowa	14,988	224,716	203,285	84,427	527,416
Kansas	250	1,598	873	1,589	4,310
Kentucky	5,802	45,542	29,733	3,595	84,672
Louisiana	1,557	150	3,271	4,132	9,110
Maine	1,835	1,073	1,594	126	4,628
Maryland	2,443	7,757	11,641	4,581	26,422
Massachusetts	-	183	2,357	777	3,317
Michigan	2,834	153,227	19,121	2,334	177,516
Minnesota	1,282	141,230	295,258	20,999	458,769
Mississippi	1,938	7,546	1,903	2,237	13,624
Missouri	12,918	31,690	80,620	20,284	145,512
Montana	794	445	10,067	718	12,024
Nebraska	1,656	3,584	7,717	7,756	20,713
New Hampshire	-	-	377	-	377
New Jersey	1,594	1,758	1,742	1,391	6,485
New York	16,604	20,119	24,030	9,232	69,985
North Carolina	9,730	6,878	49,671	12,828	79,107
North Dakota	238	7,939	14,928	476	23,581
Ohio	62,425	269,474	92,173	23,837	447,909
Oklahoma	-	216	113	63	392
Oregon	118	7,287	11,563	782	19,750
Pennsylvania	1,016	20,370	16,016	4,959	42,361
Rhode Island	36	1,065	-	873	1,974
South Carolina	9,558	7,533	18,995	6,062	42,148
South Dakota	-	2,745	9,230	1,697	13,672
Tennessee	5,143	12,163	36,738	7,848	61,892
Texas	-	-	-	187	187
Utah	-	-	32	-	32
Vermont	-	308	2,924	753	3,985
Virginia	9,261	4,834	27,781	8,782	50,658
Washington	9,332	10,516	11,130	1,591	32,569
West Virginia	577	2,901	2,043	709	6,230
Wisconsin	30,355	230,064	84,018	15,805	360,242
Wyoming	249	794	395	95	1,533
TOTAL U.S.	326,508	2,095,875	1,223,802	439,050	4,085,235
CANADA					
Alberta	2,193	712	18,556	1,135	22,596
Br. Columbia	-	2,368	5,027	91	7,486
Manitoba	146	6,632	15,386	911	23,075
New Brunswick	-	10,127	-	-	10,127
Nova Scotia	-	6,229	-	-	6,229
Ontario	620	136,462	48,729	1,121	186,932
Pr. Edw. Isle	-	7,588	95	-	7,683
Quebec	558	59,539	9,478	-	69,575
Saskatchewan	1,591	2,241	4,388	4,092	12,312
TOTAL CANADA	5,108	231,898	101,659	7,350	346,015
EXPORTS	1,247,697	155,662	129,144	73,847	1,606,350
TOTAL AGRIC.	1,579,313	2,483,435	1,454,605	520,247	6,037,600

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS
POTASH SALES
(Short Tons K_2O)

FERTILIZER YEAR 1981-82

NON-AGRICULTURAL

UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	25,371	-	-	10,853	36,224
Arkansas	-	-	-	126	126
Delaware	26,132	-	-	-	26,132
Florida	-	-	-	315	315
Georgia	-	-	-	993	993
Illinois	18,551	-	-	4,760	23,311
Indiana	3,382	-	-	587	3,969
Iowa	-	-	-	2,263	2,263
Kansas	376	-	-	-	376
Kentucky	7,265	-	-	87	7,352
Maryland	682	-	-	-	682
Massachusetts	31	-	-	-	31
Michigan	1,888	-	-	986	2,874
Minnesota	15	-	-	125	140
Mississippi	4,739	-	-	251	4,990
Missouri	3,363	-	-	628	3,991
Montana	29	-	-	-	29
New Jersey	25	-	-	186	211
New York	-	-	-	43,520	43,520
North Carolina	100	-	-	1,385	1,485
North Dakota	72	-	-	-	72
Ohio	10,372	-	-	30,879	41,251
Oregon	1,154	-	-	-	1,154
Pennsylvania	470	-	-	796	1,266
Tennessee	-	-	-	93	93
Texas	-	-	-	31	31
Virginia	1,099	-	-	315	1,414
West Virginia	57	-	-	165	222
Wisconsin	-	-	-	125	125
Wyoming	527	-	-	-	527
TOTAL U.S.	105,700	-	-	99,469	205,169
CANADA					
Alberta	4,739	-	-	590	5,329
Manitoba	22	-	-	-	22
Ontario	1,752	-	-	5,645	7,397
Quebec	349	-	-	-	349
Saskatchewan	4,133	-	-	145	4,278
TOTAL CANADA	10,995	-	-	6,380	17,375
EXPORTS	735	-	-	55,722	56,457
TOTAL NON-AGRIC.	117,430	-	-	161,571	279,001
GRAND TOTAL AGRIC. & N-AG.	1,696,743	2,483,435	1,454,605	681,818	6,316,601

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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K_2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1981-82	1980-81	Change %	1981-82	1980-81	Change %	1981-82	1980-81	Change %
Beginning Inventory	1,181,715	1,146,968	+ 3.0%	349,712	298,354	+ 17.2%	1,531,427	1,445,322	+ 5.9%
(+) Production	6,660,852	8,087,628	- 17.6%	2,164,104	2,390,491	- 9.5%	8,824,956	10,478,119	- 15.8%
(-) Ending Inventory	1,493,904	1,181,715	+ 26.4%	566,133	349,712	+ 61.9%	2,060,037	1,531,427	+ 34.5%
(=) Total Disappearance	6,348,663	8,052,881	- 21.2%	1,947,683	2,339,133	- 16.7%	8,296,346	10,392,014	- 20.2%
(-) Exports	1,662,807	2,574,627	- 35.4%	542,590	744,330	- 27.1%	2,205,397	3,318,957	- 33.6%
(=) Disappearance-Canada & United States	4,685,856	5,478,254	- 14.5%	1,405,093	1,594,803	- 11.9%	6,090,949	7,073,057	- 13.9%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
FERTILIZER YEAR JULY 1981 - JUNE 1982

	PRODUCTION K_2O JUL-JUN		ENDING INVENTORY K_2O JUNE 30			DISAPPEARANCE K_2O JUL-JUN	
	1981-82	1980-81	1982	1981	1980	1981-82	1980-81
Spec.Std. Muriate	68,870	190,961	21,299	50,863	36,982	98,434	177,080
Standard Muriate	2,583,795	3,140,875	589,451	360,676	249,590	2,355,020	3,029,789
Chemical Muriate	106,369	117,310	5,666	5,928	8,983	106,631	120,365
Coarse Muriate	2,804,046	3,298,182	763,780	594,954	589,954	2,635,220	3,293,182
Granular Muriate	2,168,120	2,494,883	440,343	297,489	352,245	2,025,266	2,549,639
Soluble Muriate	723,762	813,461	120,622	114,885	116,443	718,025	815,019
Sulphates	369,994	422,447	118,876	106,632	91,125	357,750	406,940
Total	8,824,956	10,478,119	2,060,037	1,531,427	1,445,322	8,296,346	10,392,014

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81
Spec. Std. Muriate	2,003	15,230	84,439	114,072	-	-	-	-	86,442	129,302
Standard Muriate	685,314	1,054,618	1,441,337	1,949,170	175,496	180,154	6,352	5,484	2,308,499	3,189,426
Chemical Muriate	-	-	-	-	104,261	113,945	697	1,861	104,958	115,806
Coarse Muriate	2,537,324	2,740,310	205,219	529,996	-	-	-	-	2,742,543	3,270,306
Granular Muriate	1,700,932	2,003,834	252,539	468,906	-	-	-	-	1,953,471	2,472,740
Soluble Muriate	465,232	508,398	74,202	63,873	121,650	139,186	55,722	76,450	716,806	787,907
Sulphates	238,155	280,716	84,132	108,298	3,632	5,439	758	847	326,677	395,300
Total	5,628,960	6,603,106	2,141,868	3,234,315	405,039	438,724	63,529	84,642	8,239,396	10,360,787

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
FERTILIZER YEAR JULY 1981 - JUNE 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O JUNE 30			DISAPPEARANCE K_2O	
	1981-82 JUL-JUN	1980-81	1982	1981	1980	1981-82 JUL-JUN	1980-81
Spec. Std. Muriate	68,870	190,961	21,299	50,863	36,982	98,434	177,080
Standard Muriate	1,645,192	2,185,096	280,514	228,484	134,712	1,593,162	2,091,324
Chemical Muriate	68,390	74,813	4,901	4,606	5,914	68,095	76,121
Coarse Muriate	2,548,189	2,949,516	709,892	546,553	549,983	2,384,850	2,952,946
Granular Muriate	1,638,379	1,909,262	359,016	240,379	310,383	1,519,742	1,979,266
Soluble Muriate	691,832	777,980	118,282	110,830	108,994	684,380	776,144
Total	6,660,852	8,087,628	1,493,904	1,181,715	1,146,968	6,348,663	8,052,881

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81
Spec. Std. Muriate	2,003	15,230	84,439	114,072	-	-	-	-	86,442	129,302
Standard Muriate	329,613	569,141	1,163,258	1,641,318	50,855	56,656	152	-	1,543,878	2,267,115
Chemical Muriate	-	-	-	-	65,840	70,692	583	917	66,423	71,609
Coarse Muriate	2,327,773	2,535,920	155,662	396,626	-	-	-	-	2,483,435	2,932,546
Granular Muriate	1,325,461	1,612,684	129,144	285,313	-	-	-	-	1,454,605	1,897,997
Soluble Muriate	446,400	487,729	73,847	63,735	105,849	124,991	55,722	72,646	681,818	749,101
Total	4,431,250	5,220,704	1,606,350	2,501,064	222,544	252,339	56,457	73,563	6,316,601	8,047,670

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
FERTILIZER YEAR JULY 1981 - JUNE 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O JUNE 30			DISAPPEARANCE K_2O	
	1981-82 JUL-JUN	1980-81	1982	1981	1980	1981-82 JUL-JUN	1980-81
Standard Muriate	938,603	955,779	308,937	132,192	114,878	761,858	938,465
Chemical Muriate	37,979	42,497	765	1,322	3,069	38,536	44,244
Coarse Muriate	255,857	348,666	53,888	48,401	39,971	250,370	340,236
Granular Muriate	529,741	585,621	81,327	57,110	41,862	505,524	570,373
Soluble Muriate	31,930	35,481	2,340	4,055	7,449	33,645	38,875
Sulphates	369,994	422,447	118,876	106,632	91,125	357,750	406,940
Total	2,164,104	2,390,491	566,133	349,712	298,354	1,947,683	2,339,133

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81	1981-82 JUL-JUN	1980-81
Standard Muriate	355,701	485,477	278,079	307,852	124,641	123,498	6,200	5,484	764,621	922,311
Chemical Muriate	-	-	-	-	38,421	43,253	114	944	38,535	44,197
Coarse Muriate	209,551	204,390	49,557	133,370	-	-	-	-	259,108	337,760
Granular Muriate	375,471	391,150	123,395	183,593	-	-	-	-	498,866	574,743
Soluble Muriate	18,832	20,669	355	138	15,801	14,195	-	3,804	34,988	38,806
Sulphates	238,455	280,716	84,132	108,298	3,632	5,439	758	847	326,677	395,300
Total	1,197,710	1,382,402	535,518	733,251	182,495	186,385	7,072	11,079	1,922,795	2,313,117

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS
POTASH SALES
(Short Tons K_2O)

FERTILIZER YEAR 1981-82

AGRICULTURAL

UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	9,347	5,547	6,588	-	3,933	25,415
Alaska	-	-	-	-	51	51
Arizona	2,709	16	41	-	761	3,527
Arkansas	174	6,096	23,533	150	1,020	30,973
California	21,910	18,020	1,889	1,248	19,527	62,594
Colorado	18,123	1,000	7,342	934	2,880	30,279
Connecticut	-	551	-	-	532	1,083
Delaware	-	-	3,292	-	374	3,666
Florida	33,975	4,715	4,224	-	39,398	82,312
Georgia	24,268	3,985	7,255	-	17,211	52,719
Hawaii	2,589	7,703	11	-	591	10,894
Idaho	2,046	7,999	247	-	5,545	15,837
Illinois	5,416	22,893	10,899	-	3,069	42,277
Indiana	372	3,756	2,836	-	4,369	11,333
Iowa	5,368	9,463	23,476	50	607	38,964
Kansas	3,511	6,476	27,248	2,583	1,172	40,990
Kentucky	2,786	17,408	17,711	-	28,705	66,610
Louisiana	4,877	8,517	22,763	1,519	80	37,756
Maine	-	-	482	-	1,063	1,545
Maryland	-	678	1,297	62	2,454	4,491
Massachusetts	-	-	120	62	170	352
Michigan	40	469	-	-	2,042	2,551
Minnesota	-	186	2,733	-	2,093	5,012
Mississippi	145,924	7,835	6,299	38	1,006	161,102
Missouri	11,336	23,854	49,135	913	951	86,189
Montana	92	-	-	-	95	187
Nebraska	3,727	1,385	14,752	1,615	9,587	31,066
New Hampshire	-	-	60	-	25	85
New Jersey	62	524	702	-	288	1,576
New Mexico	1,162	140	314	202	1,294	3,112
New York	-	1,848	2,561	-	2,718	7,127
North Carolina	3,209	942	12,174	-	13,645	29,970
North Dakota	-	-	-	-	94	94
Ohio	-	2,387	3,078	-	6,228	11,693
Oklahoma	1,011	4,949	13,062	248	621	19,891
Oregon	157	904	183	6	1,535	2,785
Pennsylvania	-	1,732	3,621	-	2,328	7,681
Rhode Island	-	120	119	-	21	260
South Carolina	7,798	2,123	3,296	-	6,858	20,075
South Dakota	15	63	697	16	-	791
Tennessee	11,418	11,613	29,444	13	7,679	60,167
Texas	29,909	20,798	65,668	9,110	14,074	139,559
Utah	531	312	288	-	99	1,230
Vermont	-	60	240	-	489	789
Virginia	-	185	3,047	-	2,494	5,726
Washington	687	341	391	-	2,936	4,355
West Virginia	-	-	-	-	26	26
Wisconsin	272	1,929	2,293	48	4,229	8,771
Wyoming	880	29	60	15	478	1,462
TOTAL U.S.	355,701	209,551	375,471	18,832	217,445	1,177,000
CANADA						
Alberta	-	-	-	-	211	211
Br. Columbia	-	-	-	-	731	731
New Brunswick	-	-	-	-	573	573
Nova Scotia	-	-	-	-	30	30
Ontario	-	-	-	-	11,339	11,339
Pr. Edw. Isle	-	-	-	-	617	617
Quebec	-	-	-	-	7,198	7,198
Saskatchewan	-	-	-	-	11	11
TOTAL CANADA	-	-	-	-	20,710	20,710
EXPORTS	278,079	49,557	123,395	355	84,132	535,518
TOTAL AGRIC.	633,780	259,108	498,866	19,187	322,287	1,733,228

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS
POTASH SALES
(Short Tons K_2O)

FERTILIZER YEAR 1981-82

NON-AGRICULTURAL

UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	17,936	-	-	744	-	18,680
Arizona	28	-	-	19	13	60
Arkansas	266	-	-	-	320	586
California	12,814	-	-	225	313	13,352
Colorado	44	-	-	45	12	101
Connecticut	61	-	-	-	-	61
Delaware	629	-	-	-	27	656
Florida	696	-	-	-	-	696
Georgia	57	-	-	25	135	217
Idaho	151	-	-	-	-	151
Illinois	9,686	-	-	51	-	9,737
Indiana	1,178	-	-	-	-	1,178
Iowa	385	-	-	-	-	385
Kansas	2,642	-	-	579	66	3,287
Kentucky	3,035	-	-	-	-	3,035
Louisiana	2,678	-	-	1,656	159	4,493
Maine	25	-	-	-	-	25
Maryland	311	-	-	-	21	332
Massachusetts	569	-	-	-	-	569
Michigan	-	-	-	-	346	346
Minnesota	14	-	-	-	-	14
Mississippi	90	-	-	15	53	158
Missouri	466	-	-	43	1,132	1,641
Nebraska	1,883	-	-	-	13	1,896
Nevada	187	-	-	-	169	356
New Hampshire	32	-	-	50	-	82
New Jersey	227	-	-	87	285	599
New Mexico	44,439	-	-	1,786	-	46,225
New York	4	-	-	-	-	4
Ohio	745	-	-	370	-	1,115
Oklahoma	10,851	-	-	2,406	63	13,320
Oregon	6	-	-	-	-	6
Pennsylvania	2,801	-	-	180	-	2,981
Rhode Island	112	-	-	2	-	114
South Carolina	-	-	-	299	11	310
Tennessee	79	-	-	-	21	100
Texas	39,966	-	-	6,952	255	47,173
Utah	3,449	-	-	75	38	3,562
Virginia	-	-	-	50	-	50
Washington	3,060	-	-	52	13	3,125
Wisconsin	439	-	-	-	-	439
Wyoming	1,021	-	-	72	143	1,236
TOTAL U.S.	163,062	-	-	15,783	3,608	182,453
CANADA						
Br. Columbia	-	-	-	18	12	30
Manitoba	-	-	-	-	12	12
TOTAL CANADA	-	-	-	18	24	42
EXPORTS	6,314	-	-	-	758	7,072
TOTAL NON-AGRIC.	169,376	-	-	15,801	4,390	189,567
TOTAL AG & NON-AG	803,156	259,108	498,866	34,988	326,677	1,922,795

A8720-2 9/27/82

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 882
September 22, 1982

AUGUST

	CANADIAN PRODUCERS 1982	1981	Change %	UNITED STATES PRODUCERS 1982	1981	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1982	1981	Change %
Beginning Inventory	1,340,560	1,115,677	+ 20.2%	621,091	401,703	+ 54.6%	1,961,651	1,517,380	+ 29.3%
(+) Production	379,360	571,574	- 33.6%	165,131	183,465	- 10.0%	544,491	755,039	- 27.9%
(-) Ending Inventory	1,175,472	826,411	+ 42.2%	590,864	439,968	+ 34.3%	1,766,336	1,266,379	+ 39.5%
(=) Disappearance	544,448	860,840	- 36.7%	195,358	145,200	+ 34.5%	739,806	1,006,040	- 26.5%
(-) Exports	178,258	124,995	+ 42.6%	87,936	40,601	+116.6%	266,194	165,596	+ 60.7%
(=) Disappearance-Canada & United States	366,190	735,845	- 50.2%	107,422	104,599	+ 2.7%	473,612	840,444	- 43.6%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1982-83	1981-82	Change %	UNITED STATES PRODUCERS 1982-83	1981-82	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1982-83	1981-82	Change %
Beginning Inventory	1,493,904	1,181,715	+ 26.4%	566,133	349,712	+ 61.9%	2,060,037	1,531,427	+ 34.5%
(+) Production	660,293	1,120,912	- 41.1%	315,326	355,656	- 11.3%	975,619	1,476,568	- 33.9%
(-) Ending Inventory	1,175,472	826,411	+ 42.2%	590,864	439,968	+ 34.3%	1,766,336	1,266,379	+ 39.5%
(=) Disappearance	978,725	1,476,216	- 33.7%	290,595	265,400	+ 9.5%	1,269,320	1,741,616	- 27.1%
(-) Exports	341,076	300,204	+ 13.6%	138,011	105,105	+ 31.3%	479,087	405,309	+ 18.2%
(=) Disappearance-Canada & United States	637,649	1,176,012	- 45.8%	152,584	160,295	- 4.8%	790,233	1,336,307	- 40.9%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1982-83	1962	1766										
1981-82	1517	1266	1547	1904	2089	2013	2335	2492	2676	2566	2410	2060

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
AUGUST 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O AUGUST 31				DISAPPEARANCE K_2O	
	1982 AUGUST	1981	MINE SITE	OFF SITE	1982	1981	1982 AUGUST	1981
Spec. Std. Muriate	13,398	5,852	11,825	12,875	24,700	60,025	8,506	416
Standard Muriate	128,704	251,203	465,880	154,414	620,294	440,041	90,876	223,330
Chemical Muriate	6,982	6,849	8,893	49	8,942	6,048	5,444	6,720
Coarse Muriate	180,866	237,749	232,847	315,796	548,643	327,458	304,360	455,354
Granular Muriate	143,690	168,737	215,210	83,132	298,342	198,791	264,274	249,476
Soluble Muriate	46,698	59,865	91,322	42,021	133,343	127,568	48,231	45,261
Sulphates	24,153	24,784	116,995	15,077	132,072	106,448	18,115	25,483
Total	544,491	755,039	1,142,972	623,364	1,766,336	1,266,379	739,806	1,006,040

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1982 AUGUST	1981	1982 AUG	1981	1982 AUG	1981	1982 AUG	1981	1982 AUGUST	1981
Spec. Std. Muriate	309	367	9,155	-	-	-	-	-	9,464	367
Standard Muriate	28,335	98,013	105,741	112,141	12,033	15,903	656	511	146,765	226,568
Chemical Muriate	-	-	-	-	6,506	7,084	139	25	6,645	7,109
Coarse Muriate	263,230	429,315	40,222	22,722	-	-	-	-	303,452	452,037
Granular Muriate	143,737	200,668	95,755	14,961	-	-	-	-	239,492	215,629
Soluble Muriate	36,777	28,143	6,006	2,948	7,755	10,875	1,700	2,694	52,238	44,660
Sulphates	9,075	14,835	6,768	9,496	355	477	52	98	16,250	24,906
Total	481,463	771,341	263,647	162,268	26,649	34,339	2,547	3,328	774,306	971,276

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
AUGUST 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O AUGUST 31				DISAPPEARANCE K_2O	
	1982 AUGUST	1981	MINE SITE	OFF SITE	1982	1981	1982 AUGUST	1981
Spec. Std. Muriate	13,398	5,852	11,825	12,875	24,700	60,025	8,506	416
Standard Muriate	65,045	169,095	145,173	146,489	291,662	247,620	29,080	173,065
Chemical Muriate	3,186	5,118	5,096	49	5,145	3,867	2,995	4,886
Coarse Muriate	160,241	212,330	201,017	298,909	499,926	267,688	269,527	429,621
Granular Muriate	93,147	123,185	149,364	75,514	224,878	127,086	188,151	209,390
Soluble Muriate	44,343	55,944	87,140	42,021	129,161	120,125	46,189	43,462
Total	379,360	571,574	599,615	575,857	1,175,472	826,411	544,448	860,840

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1982 AUGUST	1981	1982 AUG	1981	1982 AUG	1981	1982 AUG	1981	1982 AUGUST	1981
Spec. Std. Muriate	309	367	9,155	-	-	-	-	-	9,464	367
Standard Muriate	8,902	77,446	72,033	91,831	2,897	4,986	-	-	83,832	174,263
Chemical Muriate	-	-	-	-	4,054	5,250	139	25	4,193	5,275
Coarse Muriate	238,630	408,724	26,943	19,403	-	-	-	-	265,573	428,127
Granular Muriate	105,574	167,878	62,282	8,094	-	-	-	-	167,856	175,972
Soluble Muriate	35,848	27,679	6,006	2,948	6,592	9,540	1,700	2,694	50,146	42,861
Total	389,263	682,094	176,419	122,276	13,543	19,776	1,839	2,719	581,064	826,865

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
AUGUST 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O AUGUST 31				DISAPPEARANCE K_2O	
	1982 AUGUST	1981	MINE SITE	OFF SITE	1982	1981	1982 AUGUST	1981
Standard Muriate	63,659	82,108	320,707	7,925	328,632	192,421	61,796	50,265
Chemical Muriate	3,796	1,731	3,797	-	3,797	2,181	2,449	1,834
Coarse Muriate	20,625	25,369	31,830	16,887	48,717	59,770	34,833	25,733
Granular Muriate	50,543	45,552	65,846	7,618	73,464	71,705	76,123	40,086
Soluble Muriate	2,355	3,921	4,182	-	4,182	7,443	2,042	1,799
Sulphates	24,153	24,784	116,995	15,077	132,072	106,448	18,115	25,483
Total	165,131	183,465	543,357	47,507	590,864	439,968	195,358	145,200

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1982 AUGUST	1981	1982 AUG	1981	1982 AUG	1981	1982 AUG	1981	1982 AUGUST	1981
Standard Muriate	19,433	20,567	33,708	20,310	9,136	10,917	656	511	62,933	52,305
Chemical Muriate	-	-	-	-	2,452	1,834	-	-	2,452	1,834
Coarse Muriate	24,600	20,591	13,279	3,319	-	-	-	-	37,879	23,910
Granular Muriate	38,163	32,790	33,473	6,867	-	-	-	-	71,636	39,657
Soluble Muriate	929	464	-	-	1,163	1,335	-	-	2,092	1,799
Sulphates	9,075	14,835	6,768	9,496	355	477	52	98	16,250	24,906
Total	92,200	89,247	87,228	39,992	13,106	14,563	708	609	193,242	144,411

A8720-2 11/25/82

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 982
October 20, 1982

SEPTEMBER

	CANADIAN PRODUCERS 1982	CANADIAN PRODUCERS 1981	Change %	UNITED STATES PRODUCERS 1982	UNITED STATES PRODUCERS 1981	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1982	TOTAL CANADIAN & U.S. PRODUCERS 1981	Change %
Beginning Inventory	1,175,472	826,411	+ 42.2%	590,864	439,968	+ 34.3%	1,766,336	1,266,379	+ 39.5%
(+) Production	439,189	618,659	- 29.0%	170,067	176,003	- 3.4%	609,256	794,662	- 23.3%
(-) Ending Inventory	1,234,499	1,099,129	+ 12.3%	560,121	447,460	+ 25.2%	1,794,620	1,546,589	+ 16.0%
(=) Total Disappearance	380,162	345,941	+ 9.9%	200,810	168,511	+ 19.2%	580,972	514,452	+ 12.9%
(-) Exports	121,132	98,439	+ 23.1%	71,394	53,140	+ 34.4%	192,526	151,579	+ 27.0%
(=) Disappearance-Canada & United States	259,030	247,502	+ 4.7%	129,416	115,371	+ 12.2%	388,446	362,873	+ 7.0%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1982-83	CANADIAN PRODUCERS 1981-82	Change %	UNITED STATES PRODUCERS 1982-83	UNITED STATES PRODUCERS 1981-82	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1982-83	TOTAL CANADIAN & U.S. PRODUCERS 1981-82	Change %
Beginning Inventory	1,493,904	1,181,715	+ 26.4%	566,133	349,712	+ 61.9%	2,060,037	1,531,427	+ 34.5%
(+) Production	1,099,482	1,739,571	- 36.8%	485,393	531,659	- 8.7%	1,584,875	2,271,230	- 30.2%
(-) Ending Inventory	1,234,499	1,099,129	+ 12.3%	560,121	447,460	+ 25.2%	1,794,620	1,546,589	+ 16.0%
(=) Total Disappearance	1,358,887	1,822,157	- 25.4%	491,405	433,911	+ 13.3%	1,850,292	2,256,068	- 18.0%
(-) Exports	462,205	398,643	+ 15.9%	209,406	158,245	+ 32.3%	671,611	556,888	+ 20.6%
(=) Disappearance-Canada & United States	896,682	1,423,514	- 37.0%	281,999	275,666	+ 2.3%	1,178,681	1,699,180	- 30.6%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1982-83	1962	1766	1795									
1981-82	1517	1266	1547	1904	2089	2013	2335	2492	2676	2566	2410	2060

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
SEPTEMBER 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O SEPTEMBER 30				DISAPPEARANCE K_2O	
	1982 SEPTEMBER	1981	MINE SITE	OFF SITE	1982	1981	1982 SEPTEMBER	1981
Spec. Std. Muriate	12,612	3,844	16,682	2,132	18,814	47,768	18,498	16,101
Standard Muriate	181,065	234,063	468,195	161,414	629,609	546,705	171,750	127,399
Chemical Muriate	8,539	7,697	4,779	149	4,928	3,881	12,553	9,864
Coarse Muriate	191,714	245,565	252,141	337,135	589,276	400,346	151,081	172,677
Granular Muriate	144,993	207,026	173,877	122,010	295,887	306,164	147,448	99,653
Soluble Muriate	50,162	65,083	91,853	42,775	134,628	141,255	48,877	51,396
Sulphates	20,171	31,384	106,798	14,680	121,478	100,470	30,765	37,362
Total	609,256	794,662	1,114,325	680,295	1,794,620	1,546,589	580,972	514,452

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1982 SEPT	1981	1982 SEP	1981	1982 SEP	1981	1982 SEP	1981	1982 SEPTEMBER	1981
Spec. Std. Muriate	60	296	16,312	12,899	-	-	-	-	16,372	13,195
Standard Muriate	60,298	41,426	103,264	81,290	13,272	17,208	-	550	176,834	140,474
Chemical Muriate	-	-	-	-	8,726	9,361	148	63	8,874	9,424
Coarse Muriate	165,435	159,098	22,333	16,372	-	-	-	-	187,768	175,470
Granular Muriate	94,516	95,163	23,017	28,111	-	-	-	-	117,533	123,274
Soluble Muriate	27,743	30,270	8,747	7,527	10,985	11,728	2,592	3,493	50,067	53,018
Sulphates	12,375	12,946	16,061	1,177	296	241	52	97	28,784	14,461
Total	360,427	339,199	189,734	147,376	33,279	38,538	2,792	4,203	586,232	529,316

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS

SEPTEMBER 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O SEPTEMBER 30				DISAPPEARANCE K_2O	
	1982 SEPTEMBER	1981	MINE SITE	OFF SITE	1982	1981	1982 SEPTEMBER	1981
Spec. Std. Muriate	12,612	3,844	16,682	2,132	18,814	47,768	18,498	16,101
Standard Muriate	111,518	158,107	175,250	152,320	327,570	346,574	75,610	59,153
Chemical Muriate	7,928	5,504	3,568	149	3,717	2,741	9,356	6,630
Coarse Muriate	168,400	221,651	216,683	306,191	522,874	334,232	145,452	155,107
Granular Muriate	93,117	166,438	119,930	114,044	233,974	233,319	84,021	60,205
Soluble Muriate	45,614	63,115	85,216	42,334	127,550	134,495	47,225	48,745
Total	439,189	618,659	617,329	617,170	1,234,499	1,099,129	380,162	345,941

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1982 SEPT	1981	1982 SEP	1981	1982 SEP	1981	1982 SEP	1981	1982 SEPTEMBER	1981
Spec. Std. Muriate	60	296	16,312	12,899	-	-	-	-	16,372	13,195
Standard Muriate	24,117	16,365	50,892	44,086	5,150	6,032	-	-	80,159	66,483
Chemical Muriate	-	-	-	-	5,566	6,164	114	25	5,680	6,189
Coarse Muriate	135,727	143,310	20,512	14,937	-	-	-	-	156,239	158,247
Granular Muriate	61,078	66,376	21,963	15,482	-	-	-	-	83,041	81,858
Soluble Muriate	27,094	28,064	8,747	7,517	10,014	9,952	2,592	3,493	48,447	49,026
Total	248,076	254,411	118,426	94,921	20,730	22,148	2,706	3,518	389,938	374,998

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
SEPTEMBER 1982

	PRODUCTION K_2O		ENDING INVENTORY K_2O SEPTEMBER 30				DISAPPEARANCE K_2O	
	1982 SEPTEMBER	1981	MINE SITE	OFF SITE	1982	1981	1982 SEPTEMBER	1981
Standard Muriate	69,547	75,956	292,945	9,094	302,039	200,131	96,140	68,246
Chemical Muriate	611	2,193	1,211	-	1,211	1,140	3,197	3,234
Coarse Muriate	23,314	23,914	35,458	30,944	66,402	66,114	5,629	17,570
Granular Muriate	51,876	40,588	53,947	7,966	61,913	72,845	63,427	39,448
Soluble Muriate	4,548	1,968	6,637	441	7,078	6,760	1,652	2,651
Sulphates	20,171	31,384	106,798	14,680	121,478	100,470	30,765	37,362
Total	170,067	176,003	496,996	63,125	560,121	447,460	200,810	168,511

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1982 SEPT	1981	1982 SEP	1981	1982 SEP	1981	1982 SEP	1981	1982 SEPTEMBER	1981
Standard Muriate	36,181	25,061	52,372	37,204	8,122	11,176	-	550	96,675	73,991
Chemical Muriate	-	-	-	-	3,160	3,197	34	38	3,194	3,235
Coarse Muriate	29,708	15,788	1,821	1,435	-	-	-	-	31,529	17,223
Granular Muriate	33,438	28,787	1,054	12,629	-	-	-	-	34,492	41,416
Soluble Muriate	649	2,206	-	10	971	1,776	-	-	1,620	3,992
Sulphates	12,375	12,946	16,061	1,177	296	241	52	97	28,784	14,461
Total	112,351	84,788	71,308	52,455	12,549	16,390	86	685	196,294	154,318